



October 1-3, 2015
Mystic Marriott Hotel & Spa
625 North Road
Groton, CT

Join the Mid-Atlantic, New England, New Jersey and New York Units of ACA International in Mystic, Connecticut for a multi-state, collection industry Expo!

ATTENDEE REGISTRATION FORM

Please note deadlines for hotel reservations, and event registration.

Complete a separate enrollment for each attendee.

Pay by credit card by visiting midatlanticcollectors.org

Full Name _____ Title _____ Nickname for Badge _____ E-mail address for event confirmation _____

Company Name _____ Telephone _____ Fax _____

Mailing Address _____ City _____ State _____ Zip _____

REGISTRATION CATEGORIES

| | <u>BY 9/15</u> | <u>AFTER 9/15</u> | Signature for faxed registration: _____ |
|---|----------------|-------------------|--|
| Agency/Creditor/Attorney/Retired | \$275 | \$325 | Fax Number for Signed Registrations: (717) 730-6786 Payment due no later than 9/15 or highest rate applies. A faxed registration form is considered binding. |
| Additional Professional(s) from same firm | \$175 | \$225 | |
| Additional Attendee of Enrolled Exhibitor | \$225 | \$275 | |
| Service/Product Providers Not Enrolled as Vendor | \$1000 | \$1300 | |

Save Time! Enroll online using your credit card. Visit midatlanticcollectors.org and click through our event calendar.

- Register my spouse/guest only for the Thursday reception. Enclosed is \$35 for his/her registration. Name for Spouse/Guest Badge: _____
- Special Buy-In: Add \$125 per person for Fri., October 2 Private Reception (cash bar) + Mystic Ghost Tour. Full Name(s): _____
- Enclosed is my check in the amount of \$ _____ payable to MACA. Registration entitles me to: Thursday reception, Friday and Saturday program, continental breakfasts, breaks, Friday lunch, and meeting materials made available on-site. I understand that my hotel reservation must be secured by me.

Please complete all portions of this form, and return by the deadline above noted to take advantage of the early bird registration rate. The completed form along with your **check made payable to MACA** should be forwarded to:

Mid-Atlantic Collectors Association, 116 Forest Drive, Camp Hill, PA 17011

QUESTIONS? Telephone **Rose Jeffries** by dialing **(717) 730-9745**. Refunds issued less **\$25 per enrollee** if received no later than 10 days from event date (excludes exhibitors/vendor categories). Fax enrollments **will be accepted ONLY if registration form is signed. Fees due 9/15/15 otherwise highest registration fee applies.** Substitutions permitted **prior to September 24**.

HOTEL ROOMS: \$159++ per night at Mystic Marriott Hotel & Spa from September 30-October 3. Telephone Mystic Marriott Hotel & Spa by dialing **(877) 901-6632 prior to September 8 @ 4:00 PM** and ask for the **NEDC EXPO rate. Rate expires 9/8/15**, and includes complimentary self-parking and guest room wifi.

Northeast Debt Collection Expo

Mystic Marriott Hotel & Spa
625 North Road, Groton, CT
October 1-3, 2015

A joint conference representing
collection professionals from eleven
states, representing members of the:

» Mid-Atlantic Collectors Association » New England Collectors Association
» New Jersey Collectors Association » New York State Collectors Association

THURSDAY, OCTOBER 1

- 1:00** **Unit Board Meetings: Mid-Atlantic, New Jersey, New York**
- 3:00** **NYSCA Annual Meeting (following NYSCA Board Meeting)**
- 1:00 - 6:00** **Vendor Set-Up (EXPO Hall)**
- 6:00 - 7:00** **EXPO Registration (EXPO Hall)**
- 6:00 - 8:00** **EXPO HALL Grand Opening & Cocktail Reception (EXPO Hall)**

FRIDAY, OCTOBER 2

- 7:15 - 8:25** **EXPO Registration, Continental Breakfast, and Networking (EXPO Hall)**
- 8:30 - 8:35** **Welcome and Opening Remarks**
- 8:35 - 9:00** **ACA Update**
Patrick Morris, CEO (ACA International)
- 9:05 - 10:00** **Keynote Address: Collection is a Marathon: How to Achieve Greater Victory**
Matt Jones - Seven Continent Marathon Man
- 10:00 - 10:15** **Break (EXPO Hall)**
- 10:20 - 11:05** **What You Need to Know About Credit Reporting for Claims in NY**
Mitchell L Williamson, Esq. (Pressler and Pressler LLP)
- 11:10 - Noon** **RESERVED**
- Noon - 1:00** **Luncheon (EXPO Hall)**
- 1:05 - 1:50** **Beware of What You Mail: Letter Issues for Collectors in 2015 (Panel)**
Moderator: Robert H. Obringer, SVP Compliance (Phillips & Cohen Associates)
Michael Del Valle, Attorney (Sessions, Fishman, Nathan and Israel, LLC)
Richard J. Perr, Esquire (Fineman Krekstein & Harris, P.C.)
RevSpring (TBD)
- 1:55 - 2:40** **How to Process E-Oscar Disputes without Breaking the Bank**
Chip Hellman, Consultant (Ontario Systems)

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FRIDAY, OCTOBER 2 - CONTINUED

2:40 - 2:55 **Break (EXPO Hall)**

3:00 - 4:15 **Best Ideas**
Harry Strausser III, President (The Remit Corporation)

5:00 - 8:30 **Private Reception and Mystic Fall Ghost Tour** (*Pre-Paid Registration Required*)
Benefits ACPAC Administrative Fund

SATURDAY, OCTOBER 3

8:00 - 9:00 **Continental Breakfast (EXPO Hall)**

9:05 - 10:00 **What to Expect on the Compliance Horizon**
Richard J. Perr, Attorney (Fineman Krekstein & Harris)

10:05 - 10:30 **Break & Door Prizes (EXPO Hall)**

10:30 - 11:15 **501r Final Regulations for Charitable Hospitals**
Debra J. Ciskey, Compliance Officer (Wakefield and Associates Inc.)

11:20 - 12:00 **Training in the Compliant Age**
Rick Doane, President (Sunrise Family of Companies)

Noon **NEDCC EXPO Adjourns - Lunch on Own**